



INTERNATIONAL TICKETING ASSOCIATION

Advancing the Success of the Admission Services Industry

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San Diego, California

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INDUSTRY / PEOPLE NEWS



mobi-tickets a Hit for Major League Baseball

Following the highly successful roll-out of mobile ticketing capabilities for three Major League Baseball clubs, mobile ticketing is to be adopted by additional teams in the coming months.



Live Nation Downsizes Pittsburgh Office

Live Nation downsized its Pittsburgh operations last week, releasing veteran promoter Ed Traversari, marketing manager Dana Crowe and assistant box office manager Joe Smetana.



CTS Eventim Acquires Italian Ticket Leader

European ticket giant CTS Eventim has acquired another major ticket provider, expanding its reach across the continent even further. Last Monday, the company purchased Milan-based Italian market leader TicketOne S.p.A, for approximately EUR 14 million.



Theater struggles to find the right fit

Not that long ago, the East County Performing Arts Center was considered one of the best things – if not the only thing – downtown El Cajon had to offer. These days, the city-owned venue is as much a burden as a blessing.



INTIX NEWS

INTIX Launches New Bulletin Board and Member Forum

We are pleased to announce that the INTIX online bulletin board and member forum is now available for posting. The forum is a place for members to share their thoughts, discuss current issues, and ask for assistance on a full range of topics. We hope that you will visit the bulletin board often and that it will be a useful benefit of your INTIX membership.



HOT TOPICS POLL

Has your venue experienced Barcode fraud? If yes, how did you deal with it? (post under comments)

- yes
- no

submit

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FOUNDED IN 1980

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Following the highly successful roll-out of mobile ticketing capabilities for three Major League Baseball clubs, mobile ticketing is to be adopted by additional teams in the coming months.

Mobiqa, the world leaders in mobile ticketing technology, Tickets.com, Inc. and Major League Baseball Advanced Media (MLBAM) are providing this technology called 'Tickets@Phone' to baseball fans. 'Tickets@Phone' is a unique, barcoded ticket, sent as a message to a ticket purchaser's cell phone. The barcode is scanned at the event to grant access. 'Tickets@Phone' adds to Tickets.com's existing ticket delivery methods including Tickets@Home and automated kiosks.

'Tickets@Phone' will provide multiple redemption opportunities; granting access into a venue while also potentially delivering a coupon to a cell phone that can be redeemed for concessions. After 'Tickets@Phone' was made available to the Washington Nationals, the Oakland A's and the Pittsburgh Pirates, the response to this innovative form of ticketing has been phenomenal. Baseball fans have been eager to try out this convenient new ticket delivery option and have commented on the advantage of no longer having to line up at the ballpark to collect their paper tickets.

Bob Bowman, President and CEO of MLBAM said, "It is important to constantly improve and evolve our customer offerings so that they receive the best care and most advanced services. 'Tickets@Phone' offers many benefits over paper or e-tickets and is undoubtedly the next step in customer service and ticket delivery."

Iain McCready, CEO of Mobiqa comments, "It is great that Baseball fans can now take advantage of a more convenient means of ticketing when attending games. This is an exciting and easy to use service which has been used with great success in the UK and Europe and it is fantastic to be able to offer it in the U.S."

Larry Witherspoon, CEO of Tickets.com explains, "We are delighted to offer this innovative ticket functionality to our customers. The feedback from them has been great and we consider 'Tickets@Phone' to be an essential component of our customer service."

MLBAM is the internet and interactive branch of Major League Baseball (MLB) and operates the official web sites for the league and 30 of the league's clubs which draws 4 million hits per day. MLB have an enormous following with over 110 million tickets issued to fans attending major and minor league baseball games each year. Tickets.com is a subsidiary of MLBAM and a leading provider of integrated ticketing solutions and services provider for thousands of worldwide entertainment and sports venues

About Mobiqa

Mobiqa are the world leaders in mobile phone ticketing and mobile phone couponing. Mobiqa's services are based on the delivery of standard barcodes to mobile phones via SMS, MMS and WAP. The company has created a number of 'world firsts' in concert, transport, sports and event ticketing as well as multimedia coupon promotions. Mobiqa's patented barcode technology is available on six continents and in over 30 countries including USA and China. Mobiqa is a private limited company headquartered in Scotland. Learn more at www.mobiqa.com